



CCGC

CONTINENTAL CONSULTING
GROUP CORPORATION



BOB SEIGLE

Owner

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Bob Seigle co-founded Continental Consulting Group Corporation (CCGC) in 2000. His extensive experience in the military and Washington DC markets coupled with his hands on, personalized approach to business has resulted in client growth meeting US Government needs. Bob and his team at CCGC expertly navigate the halls of military acquisition, the Pentagon and the Hill to put the client's products in front of the decision makers.

Navigating Your Path to Government Business

Education & Experience Highlights:

CCGC, 2000-Present

Founded CCGC with Bob Hodes, 2000

- Develops government and industrial partnerships for organizations with a product or service uniquely suited to government funding and support
- Has acquired \$200 million in R&D funding for both international and domestic business groups preparing to enter the US Government contracting cycle

SHORTS Brothers, Inc., 1993-2000

Director of US Government Programs

- Conducted executive negotiations among and between the US Government and two large, multi-national defense corporations
- Coordinated complex, international, joint venture relationship

US Army, Retired, Colonel, 1966-1993

- Commanded combat forces in Vietnam, Grenada, Panama and Desert Storm
- Deployed the Blackhawk helicopter to its first combat operation in Grenada
- Developed the Army requirement for and deployed the Armed OH-58D (Kiowa Warrior) to combat operations in Southwest Asia

United States Military Academy 1966, Bachelor's of Science

University of Utah 1974, Master's of Science in Business Administration

National War College 1986