



CCGC

CONTINENTAL CONSULTING  
GROUP CORPORATION



### **GARY CROUSE**

Vice President,  
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Gary Crouse joined Continental Consulting Group Corporation (CCGC) in 2025. He worked previously as Director, Government Affairs for FLIR Systems. Prior to Government Affairs, he served as FLIR's director of the Marine Corps business development team from 2009 through 2019, working extensively with the Naval Air Systems Command, Naval Sea Systems Command, Marine Corps Systems Command, Naval Surface Warfare Centers.

### **Navigating Your Path to Government Business**

#### **Education & Experience Highlights:**

CCGC, 2025-Present

Vice President, Marine Corps and Navy Strategy

- Develops and executes business development strategies for clients, focused primarily on Marine Corps and Navy requirements, resources and acquisition.

Defense & Aerospace Industry Consultant, 2021-2025

Independent Consultant

- Washington, DC-based DOD business development consultant, represented numerous US and UK firms with product lines ranging from naval gun systems to tactical wheeled vehicles to surface-submersible assault craft.

FLIR Systems, 2002.-2021

Director, Government Affairs, 2019-2021

- Registered lobbyist for FLIR Systems, working primarily with House and Senate appropriations committee members and staff to secure additional funding for FLIR's defense-related and State Department programs.

Director, Marine Corps Programs, 2006-2019

- Responsible for all facets for the Surveillance sector's Marine Corps business development efforts.
- Manager, Naval Aviation Business Development, 2002-2005
- Led airborne targeting, navigation and surveillance system business development efforts for Marine Corps, Navy, Department of State and selected FMS customers.

Kaman Aerospace Corp., 1997-2002

Manager, Naval Programs

- Business development manager responsible for rotary-wing aircraft, airborne sensors and naval propulsion and auxiliary systems to the Marine Corps and Navy.

Education

- University of Colorado, CO, Bachelor of Arts in History
- Defense Acquisition University, DC, Program Management and PPBE
- Defense Institute for Security Assistance for FMS and FMF
- Georgia Tech Research Institute for EO/IR Technology